

Michigan Arts & Culture Council

Funder Report



Organization Information

Report Run Date: 8/15/2023

Organization name: Purple Rose Theatre Company

City: Chelsea Year organization founded: 1990

State: MI Organization type: 501(c)3 nonprofit organization

County: Washtenaw
Federal ID #: 382946466

DUNS #: 625049267

NISP Discipline: 4 - Theatre Full-time staff: 14

NISP Institution: 3 - Performing Group Board Members: 14

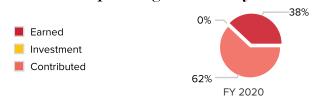
NTEE: A65 - Theater Fiscal year end date: 08-31

Applicant is audited or reviewed by an independent accounting firm.

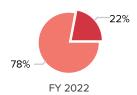
Financial Summary					
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Unrestricted Activity	FY 2020	FY 2021 %	Change	FY 2022 S	% Change
Unrestricted operating revenue					
Earned program	\$812,100	\$3,432	-100%	\$512,751	14,840%
Earned non-program	\$8,352		-100%	\$1,138	n/a
Total earned revenue	\$820,452	\$3,432	-100%	\$513,889	14,873%
Investment revenue	\$0		n/a		n/a
Contributed revenue	\$1,360,120	\$1,099,897	-19%	\$1,800,140	64%
Total unrestricted operating revenue	\$2,180,572	\$1,103,329	-49%	\$2,314,029	110%
Less in-kind	\$5,651	\$20,859	269%	\$66,086	217%
Unrestricted operating revenue less in-kind	\$2,174,921	\$1,082,470	-50%	\$2,247,943	108%
Operating expenses					
Program	\$1,482,746	\$571,985	-61%	\$1,787,884	213%
Management & general	\$252,422	\$298,976	18%	\$313,671	5%
Fundraising	\$325,287	\$154,374	-53%	\$363,910	136%
Total operating expenses	\$2,060,455	\$1,025,335	-50%	\$2,465,465	140%
Less in-kind	\$5,651	\$20,859	269%	\$66,086	217%
Unrestricted operating expenses less in-kind	\$2,054,804	\$1,004,476	-51%	\$2,399,379	139%
Unrestricted change in net assets - operating	\$120,117	\$77,994	-35%	-\$151,436	-294%
Unrestricted change in net assets - non-operating	\$123,510	\$350,100	183%	-\$275,477	-179%
Unrestricted change in net assets	\$243,627	\$428,094	76%	-\$426,913	-200%
Restricted change in net assets	-\$174,805	-\$130,912	25%	-\$48,574	63%
Total change in net assets	\$68,822	\$297,182	332%	-\$475,487	-260%

Purple Rose Theatre Company

Unrestricted Operating Revenue by Source



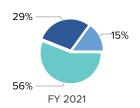


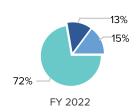


Operating Expenses by Functional Grouping









				Purple Rose The	alle Company
Revenue Details					
Operating Revenue	FY 2020	FY 2021	FY 2022	FY 2022	FY 2022
Earned - Program	Total	Total	Total	Unrestricted	Restricted
Subscriptions	\$0				
Membership fees - individuals	\$0			\$0	\$0
Membership fees - organizations	\$0				
Ticket sales & admissions	\$795,430		\$508,593	\$508,593	
Education revenue	\$15,418				
Publication sales	\$0				
Gallery sales	\$0		\$3,378	\$3,378	
Contracted services & touring fees	\$0				
Royalty & reproduction revenue	\$1,252	\$3,245	\$780	\$780	
Earned - program not listed above	\$0	\$187			
Total earned - program	\$812,100	\$3,432	\$512,751	\$512,751	
Earned - Non-program					
Rental revenue	\$0				
Sponsorship revenue	\$0				
Attendee-generated revenue not listed above	\$7,802				
Earned - non-program not listed above	\$550		\$1,138	\$1,138	
Total earned - non-program	\$8,352		\$1,138	\$1,138	
Total earned revenue	\$820,452	\$3,432	\$513,889	\$513,889	

Purple Rose Theatre Company

FY 2020	FY 2021	FY 2022	FY 2022	FY 2022
Total	Total	Total	Unrestricted	Restricted
\$354,015	\$46,923	\$36,426	\$35,426	\$1,000
\$243,629	\$287,556	\$441,034	\$328,100	\$112,934
\$44,868	\$31,720	\$123,210	\$82,960	\$40,250
\$374,232	\$162,933	\$191,602	\$141,602	\$50,000
\$23,400	\$43,600	\$24,880	\$24,880	
\$0	\$375,394	\$852,778	\$852,778	
\$5,651	\$20,859	\$66,086	\$66,086	
\$139,520		\$15,550	\$15,550	
\$0	\$0	\$0	\$252,758	-\$252,758
\$1,185,315	\$968,985	\$1,751,566	\$1,800,140	-\$48,574
\$0	\$0	\$0		
\$2,005,767	\$972,417	\$2,265,455	\$2,314,029	-\$48,574
\$2,000,116	\$951,558	\$2,199,369	\$2,247,943	-\$48,574
\$155,239	\$356,308	-\$275,477	-\$275,477	
-\$31,729				
\$123,510	\$356,308	-\$275,477	-\$275,477	
\$2,129,277	\$1,328,725	\$1,989,978	\$2,038,552	-\$48,574
¢2.422.626	¢1 207 000	\$1,923,892	¢1072.466	-\$48,574
	Total \$354,015 \$243,629 \$44,868 \$374,232 \$23,400 \$0 \$5,651 \$139,520 \$0 \$1,185,315 \$0 \$2,005,767 \$2,000,116 \$155,239 -\$31,729 \$123,510	Total Total \$354,015 \$46,923 \$243,629 \$287,556 \$44,868 \$31,720 \$374,232 \$162,933 \$23,400 \$43,600 \$0 \$375,394 \$5,651 \$20,859 \$139,520 \$0 \$0 \$1,185,315 \$968,985 \$0 \$0 \$2,005,767 \$972,417 \$2,000,116 \$951,558 \$155,239 \$356,308 -\$31,729 \$123,510 \$356,308	Total Total Total \$354,015 \$46,923 \$36,426 \$243,629 \$287,556 \$441,034 \$44,868 \$31,720 \$123,210 \$374,232 \$162,933 \$191,602 \$23,400 \$43,600 \$24,880 \$0 \$375,394 \$852,778 \$5,651 \$20,859 \$66,086 \$139,520 \$15,550 \$0 \$0 \$0 \$1,185,315 \$968,985 \$1,751,566 \$0 \$0 \$0 \$2,005,767 \$972,417 \$2,265,455 \$2,000,116 \$951,558 \$2,199,369 \$155,239 \$356,308 -\$275,477 \$31,729 \$123,510 \$356,308 -\$275,477 \$2,129,277 \$1,328,725 \$1,989,978	Total Total Total Unrestricted \$354,015 \$46,923 \$36,426 \$35,426 \$243,629 \$287,556 \$441,034 \$328,100 \$44,868 \$31,720 \$123,210 \$82,960 \$374,232 \$162,933 \$191,602 \$141,602 \$23,400 \$43,600 \$24,880 \$24,880 \$0 \$375,394 \$852,778 \$852,778 \$5,651 \$20,859 \$66,086 \$66,086 \$139,520 \$15,550 \$15,550 \$0 \$0 \$0 \$252,758 \$1,185,315 \$968,985 \$1,751,566 \$1,800,140 \$0 \$0 \$0 \$2,005,767 \$972,417 \$2,265,455 \$2,314,029 \$2,000,116 \$951,558 \$2,199,369 \$2,247,943 \$155,239 \$356,308 -\$275,477 -\$275,477 \$31,729 \$123,510 \$356,308 -\$275,477 -\$275,477 \$2,129,277 \$1,328,725 \$1,989,978 \$2,038,552

Revenue Narrative

FY 2020	Due to the COVID-19 pandemic and The Purple Rose being closed to the public as of March 2020, our earned revenue shows significant decline. We are grateful that our patrons and donors responded with significant help on the contributed revenue side.
FY 2021	With our theatre was closed to the public during 2020-2021 fiscal year, ticket revenue was nil. Most of the revenue during this time period was obtained through fundraising and grants.
FY 2022	n/a

Expense Details								
	FY 2020 Total	FY 2021 Total	% Change	FY 2022 Total	% Change	FY 2022 Program	FY 2022 General & Administrative	FY 2022 Fundraising
Personnel expenses - Operating W2 employees (salaries, payroll taxes and fringe								
benefits) Independent contractors	\$1,183,951 \$69,439	\$477,660 \$62,655	-60% -10%	\$1,436,377 \$82,578	201% 32%	\$1,001,121 \$82,578	\$193,308	\$241,948
Professional fees	\$56,705	\$162,760	187%	\$39,923	-75%	φο2,376	\$39,923	
Total personnel expenses - Operating	\$1,310,095	\$703,075	-46%	\$1,558,878	122%	\$1,083,699	\$233,231	\$241,948
Non-personnel expenses - Operating								
Occupancy costs	\$111,059	\$28,386	-74%	\$29,500	4%	\$26,072	\$1,512	\$1,916
Depreciation	\$105,718	\$107,724	2%	\$111,586	4%	\$78,110	\$26,781	\$6,695
Interest expense	\$11,300	\$0	-100%	\$0	n/a			
Non-personnel expenses not listed above	\$522,283	\$186,150	-64%	\$765,501	311%	\$600,003	\$52,147	\$113,351
Total non-personnel expenses - Operating	\$750,360	\$322,260	-57%	\$906,587	181%	\$704,185	\$80,440	\$121,962
Total operating expenses	\$2,060,455	\$1,025,335	-50%	\$2,465,465	140%	\$1,787,884	\$313,671	\$363,910
Non-operating personnel expenses			n/a		n/a			
Non-operating non-personnel expenses		\$6,208	n/a		-100%			
Total non-operating expenses		\$6,208	n/a		-100%			
Total expenses	\$2,060,455	\$1,031,543	-50%	\$2,465,465	139%			
Total expenses less in-kind	\$2,054,804	\$1,010,684	-51%	\$2,399,379	137%			
Total expenses less depreciation	\$1,954,737	\$923,819	-53%	\$2,353,879	155%			
Total expenses less in-kind and depreciation	\$1,949,086	\$902,960	-54%	\$2,287,793	153%			

Expense Narrative

FY 2020	Due to the COVID-19 pandemic and The Purple Rose being closed to the public, expenses for putting on live productions and hiring actors/artists declined.
FY 2021	Our CPA auditors listed the federal government grants as "below the line" but without donor restrictions, as they were available for general operating expenses. This is why subtotals vary somewhat from our audit statements.
FY 2022	n/a

			<u>-</u>	arpic Rose Tricati	c company
Balance Sheet					
Assets	FY 2020	FY 2021	% Change	FY 2022	% Change
Current assets					
Cash and cash equivalents	\$1,597,799	\$2,140,943	34%	\$1,726,633	-19%
Receivables	\$339,345	\$124,808	-63%	\$31,264	-75%
Investments - current			n/a		n/a
Prepaid expenses & other	\$16,708	\$33,608	101%	\$65,117	94%
Total current assets	\$1,953,852	\$2,299,359	18%	\$1,823,014	-21%
Long-term/non-current assets					
Investments - non current	\$1,233,442	\$1,908,147	55%	\$1,617,579	-15%
Fixed assets (net of accumulated depreciation)	\$1,882,212	\$1,786,816	-5%	\$1,759,818	-2%
Non-current assets not listed above	\$403,278	\$48,773	-88%	\$19,506	-60%
Total long-term/non-current assets	\$3,518,932	\$3,743,736	6%	\$3,396,903	-9%
Total assets	\$5,472,784	\$6,043,095	10%	\$5,219,917	-14%
Liabilities & Net Assets	FY 2020	FY 2021	% Change	FY 2022	% Change
Current liabilities					
Accounts payable and accrued expenses	\$17,258	\$17,667	2%	\$66,516	276%
Deferred revenue	\$159,194	\$687,764	332%	\$291,225	-58%
Loans - current	\$141,097		-100%		n/a
Additional current liabilities not listed above	\$0		n/a		n/a
Total current liabilities	\$317,549	\$705,431	122%	\$357,741	-49%
Long-term/non-current liabilities					
Long-term/non-current loans	\$0		n/a		n/a
Additional long-term/non-current liabilities not					
listed above	\$114,752		-100%		n/a
Total long-term/non-current liabilities	\$114,752		-100%		n/a
Total liabilites	\$432,301	\$705,431	63%	\$357,741	-49%
Net assets					
Unrestricted	\$3,285,363	\$3,713,456	13%	\$2,344,698	-37%
Restricted	\$1,755,120	\$1,624,208	-7%	\$2,517,478	55%
Total net assets	\$5,040,483	\$5,337,664	6%	\$4,862,176	-9%
Total liabilities & net assets	\$5,472,784	\$6,043,095	10%	\$5,219,917	-14%

Balance Sheet Narrative

FY 2020	Due to the COVID-19 pandemic, The Purple Rose Theatre did take advantage of a PPP Ioan in April of 2020. This Ioan was completely forgiven. This accounts for the large change in total liabilities.
FY 2021	Deferred Revenue was largely an SVOG grant received in FY 20-21 that will be spent for the most part in FY 21-22. We did not have to draw on our line of credit last fiscal year or this fiscal year-to-date.
FY 2022	n/a

0%

n/a

Balance Sheet Metrics % Change FY 2020 FY 2021 FY 2022 % Change Months of operating cash -- Unrestricted 255% -77% 3.41 12.11 2.74 Working capital -- Unrestricted \$284,461 \$383,267 35% \$272,171 -29% Current ratio -- Unrestricted 1.9 1.54 -19% 1.76 14% Net assets as a % of total expenses 245% 517% 112% 197% -62% Fixed assets (net) \$1,882,212 \$1,786,816 -5% \$1,759,818 -2% Condition of fixed assets 72% 80% 88% Leverage -- Unrestricted 4% -100% n/a Total debt \$141,097 -100% n/a

Months of operating cash -- unrestricted (Unrestricted Cash & Cash Equivalents/(Total Expense/12)) indicates the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and cash equivalents. This ratio is calculated using unrestricted numbers only.

7%

0%

-100%

Debt service impact

Report Run Date:

8/15/2023

Working capital -- unrestricted (Unrestricted Current Assets minus Unrestricted Current Liabilities) consists of the unrestricted resources available for operations. This calculation of working capital may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Current ratio unrestricted (Unrestricted Current Assets divided by Unrestricted Current Liabilities) determines the organization's ability to pay current debt using current assets. A ratio of 1.0 indicates that current assets are equal to current liabilities. A ratio of around 1.5 is a more comfortable position, allowing for more cushion against uncollected receivables or timing discrepancies between expected receipts and disbursements. Ideally this number should approach 2 which indicates ample short-term liquidity to obviate the need to borrow or sell assets.

Net assets as % of total expenses measures the net worth of an organization in relationship to its operating size. It is calculated as total net assets divided by total expenses. If the trend is level or increasing, then total net assets are keeping pace with growth in operating expenses.

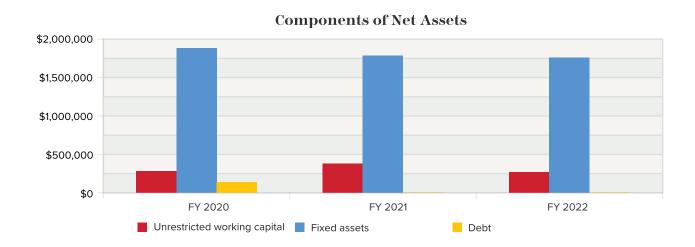
Condition of fixed assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props). This is especially significant for organizations that own a building or carry a long-term lease. Accumulated depreciation of less than 50% of the total value of fixed assets indicates a stock of relatively new assets. A high percentage (>80%) of accumulated depreciation could indicate aging infrastructure and need for funding the replacement or repair of fixed assets in the near future.

Leverage ratio (Total Debt divided by Total Unrestricted Assets) measures what proportion of your unrestricted assets are supported by debt. A number in excess of 50% may indicate liquidity problems, or reduced capacity for future borrowing.

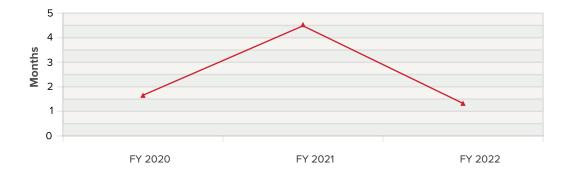
Fixed assets net is the value of all land, buildings, equipment, leasehold improvements and other property and equipment owned by the organization. It is calculated net of accumulated depreciation to reflect the reduction in the value of an asset as it ages and is used.

Total debt consists of all short and long-term contractual obligations of the organization, including lines of credit, loans, notes, bonds, and capital leases.

Debt service impact (Total Debt Service, including principal and interest, divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden. The higher the percentage, the more the organization has to dedicate its resources to debt repayment rather than programming and other operating expenses.



Months of Unrestricted Working Capital



Purple Rose Theatre Company

			<u>Pu</u>	irple Rose Theatr	e Compan
Attendance					
	FY 2020	FY 2021	% Change	FY 2022	% Change
Total attendance					
Paid	21,502		-100%	13,158	n/
Free	11,074	3,393	-69%	1,561	-54%
Total	32,576	3,393	-90%	14,719	3349
In-person attendance					
Paid	21,502		-100%	13,068	n/
Free	729		-100%	738	n/
Total	22,231	0	-100%	13,806	n/a
Digital attendance					
Paid			n/a	90	n/
Free	10,345	3,393	-67%	823	-76%
Total	10,345	3,393	-67%	913	-73%
In-person attendees 18 and under	26		-100%	25	n/a
Programs in schools	FY 2020	FY 2021	% Change	FY 2022	% Change
Children served in schools			n/a		n/a
Hours of instruction			n/a		n/a
Workforce					
Number of People	FY 2020	FY 2021	% Change	FY 2022	% Chang
Employees: Full-time permanent	9	6	-33%	14	1339
Employees: Full-time temporary	41		-100%	17	n/
Employees: Part-time permanent	2		-100%	5	n/
Employees: Part-time temporary	12	18	50%	13	-289
Volunteers	257		-100%	143	n/
Independent contractors	23	12	-48%	34	1839
Interns and apprentices	16		-100%	0	n/
Total positions	360	36	-90%	226	5289
Visual & Performing Artists					
	FY 2020	FY 2021	% Change	FY 2022	% Change
Number of visual & performing artists	76	30	-61%	82	1739
Payments to artists & performers	\$265,389	\$68,799	-74%	\$1,060,976	1,442%
Covid-19 Impact					
		FY 2020) F	Y 2021	FY 2022
Due to COVID-19 crisis restrictions on in-person gastay-at-home orders mandated by government he staffing affected at your organization:					
Number of employees laid off			53		(
Number of employees furloughed					(
Of those furloughed or laid off employees, how n been brought back?	nany (if any) have		0		(
been brought back.			J		

Report Run Date: 8/15/2023

Mission and Constituency

Mission statement

Located in Chelsea, Michigan, The Purple Rose Theatre Company (PRTC) is nationally-recognized for engaging audiences with new American plays. We are a 501(c)(3)-organization operating under a Small Professional Theatre agreement with the Actors' Equity Association.

Our mission is to "create fresh, original productions that get our audiences talking amongst themselves and feeling something new."

We strive to meet this mission through three to four productions each season with nearly 225 individual performances. PRTC hosts an additional nine script readings per season (available free to the public through the Chelsea District Library). We actively seek to produce new plays through our script development process, and we gravitate towards plays that use humor as a window into the human heart. PRTC provides professional experience to local talent in writing, acting, directing, and design.

Mission demographics

This organization's mission is not rooted in an explicitly identified ethnic, cultural or other demographic voice.

Racial/ethnic group

Additional group (please state)

Gender

Additional group (please state)

Sexual orientation

Additional group (please state)

Age group

Additional group (please state)

Disability

Additional characteristics

If the fields above are blank, this organization does not serve that demographic specifically.

Audience

The organization does not seek to primarily serve a specific audience.

Racial/ethnic group

Additional group (please state)

Gender

Additional group (please state)

Sexual orientation

Additional group (please state)

Age group

Additional group (please state)

Disability

Additional characteristics

Additional group (please state)

Community type served

Report Run Date: 8/15/2023

Suburban

If the fields above are blank, this organization does not serve that demographic specifically.

Program Activity

Report Run Date: 8/15/2023

In-person activity	FY 2	020	FY 2	021	FY 2022		
	Distinct offerings	# of times offered	Distinct offerings	# of times offered	Distinct offerings	# of times offered	
Productions (self-produced)	3	146			1	4	
Productions (presented)							
Classes/assemblies/other programs in schools							
Classes/workshops (outside of schools)	3	18	0	0	0	0	
Field trips/school visits							
Guided tours							
Lectures							
Permanent exhibitions							
Temporary exhibitions							
Traveling exhibitions (hosted)							
Films screened							
Festivals/conferences	0		0		0		
Readings/workshops (developing works)	3	3			7	7	
Community programs (not included above)							
Additional programs not listed above	0	0	0	0	0	0	

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Program Activity

Report Run Date: 8/15/2023

Digital activity		FY 2020			FY 2021			FY 2022	
	Distinct offerings	# times digitally offered	On- demand	Distinct offerings	# times digitally offered	On- demand	Distinct offerings	# times digitally offered	On- demand
Productions (self-produced)	1	4					1	1	
Productions (presented)									
Classes/assemblies/other programs in schools									
Classes/workshops (outside of schools)									
Field trips/school visits									
Guided tours									
Lectures									
Permanent exhibitions									
Temporary exhibitions									
Traveling exhibitions (hosted)									
Films screened									
Broadcast productions									
Festivals/conferences									
Readings/workshops (developing works)				9	9		7	7	
Community programs (not included above)									
Additional programs not listed above									

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Digital activity financials	FY 2020		FY 2	021	FY 2022		
		Associated with digital program delivery	Total	Associated with digital program delivery	Total	Associated with digital program delivery	
Earned revenue	\$820,452		\$3,432		\$513,889	\$4,150	
Contributed revenue	\$1,185,315	\$178,908	\$968,985	\$3,000	\$1,751,566		
Operating expense	\$2,060,455	\$13,000	\$1,025,335		\$2,465,465		

Program Activity			
	FY 2020	FY 2021 % Change	FY 2022 % Change
Fiscally sponsored projects		n/a	n/a
Amount distributed to fiscally sponsored projects		n/a	n/a
Residencies		n/a	n/a
Scholarships awarded		n/a	n/a
Amount awarded in scholarships		n/a	n/a
Other grants awarded		n/a	n/a
Amount awarded in grants		n/a	n/a
Public art installations		n/a	n/a
Works commissioned	2	14 600%	-100%
Films produced		n/a	n/a
World premieres	2	-100%	2 n/a
National premieres		n/a	n/a
Local/regional premieres		n/a	n/a
Published works (physical)		n/a	n/a
Published works (digital)		n/a	n/a
Private lessons (in-person)		n/a	n/a
Private lessons (digital)		n/a	n/a
Competitions		n/a	n/a
Open rehearsals		n/a	n/a

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Program Activity Narrative		
FY 2020	Due to the COVID-19 pandemic, use of online streaming services like YouTube went up as well as the number of free, online opportunities The Purple Rose Theatre presented.	
FY 2021	The Purple Rose Theatre stage was dark for the for the entirety of calendar year 2021. We did update social media and website content for engagement with our audience, and we continued with script development. Our free, digital script readings (through Zoom) kept our community engaged as as we hired new staff and ramped up to reopening in January 2022. We commissioned three full-length plays and 11 one-act plays.	
FY 2022	n/a	